

# Appendix General Terms and Conditions of Sale (Enza Zaden's ref. no. EX2015)

## A Product Specifications

### 1. Introduction

Vegetable growing has become a highly specialized and intensive activity. As a result of the ever increasing demand for a better quality, vegetable growers and plant raisers require an improved quality of basic material.

The demand for specific seed forms and more information about seed quality has strongly increased to better influence emergence and required number of plants.

Seed is a natural product. The often varying environmental conditions thus influence final results. It is therefore often not possible to give detailed information about seed performance and other seed characteristics.

In order to meet customer's demands, Enza Zaden has drawn up quality standards for the various seed categories.

The specifications mentioned are Enza Zaden's minimum standards. In relation to germination, the specifications are based on the use of ISTA methods. In the event that the seed does not meet the product specifications mentioned, Enza Zaden will inform their customers.

### 2. General Definitions

#### a) 'Normal Seed'

In general normal seed has not been subjected to special processes. It is sold by weight and/or by count, depending on the product. Normal seed complies with the EEC standards.

#### b) 'Precision'

'Precision' seed has been subjected to additional processes. It is of a uniform size and has high germination capacity. 'Precision' seed is sold by count and complies with the standards as provided in the table below.

#### c) 'Priming'

Priming is defined as an activation of the germination process in order to break seed dormancy or obtain a faster or more uniform emergence after sowing. Primed seed is sold by count.

#### d) 'Pill'

Pill is the product of a seed pelleting/ coating procedure. Pelleting is defined as the process of changing the seed form by covering it with filling materials with the main purpose to facilitate easier sowing. Also additional

ingredients may be added. Pelleted seed is sold by count and complies with the standards as provided in the table below.

#### e) 'Filmcoat'

Filmcoat is a full covering, usually pigmented layer around the seed. The original seed form remains intact. Additional ingredients may be added. Filmcoat is used for insecticide treatments by Enza Zaden. Filmcoated seeds are sold by count.

#### f) 'Basiscoat'

Basiscoat is a pigmented layer around the seed. The original seed form and size remain intact. Basiscoat is mainly used for fungicide treatments by Enza Zaden.

#### g) 'Germination'

The germination figure mentioned is valid at the moment of delivery. Germination figures refer to the ISTA procedures.

#### h) 'Genetic Purity'

Genetic Purity is defined as the percentage of plants derived from a seed lot that meets the variety description.

## B Information per crop

Crop	Product	Germination %	Seed Size mm	Genetic Purity
Cauliflower	Precision	90	0.20 or 0.25 round sieve	90
Others Brassica	Precision	90		93
Carrot	Precision	85	0.20 or 0.25 round sieve	
Celery	Pill	90		
Chicory Witlof	Precision	85	0.20 or 0.25 round sieve	
Corn salad	Precision	85	0.20 or 0.25 round sieve	
Cucumber	Precision	92		99
Red beet monogerm	Precision	80	0.50	
Red beet multigerm	Precision	90	0.50	
Eggplant	Precision	90		98
Endive	Precision	90		
Endive	Pill	92		
Fennel	Precision	90	0.5 round or 0.2 length sieve	
Fennel	Pill	90		
Leek OP	Precision	90	0.2 or 0.25 round sieve	
Leek F1	Precision	85		

Crop	Product	Germination %	Seed Size mm	Genetic Purity
Butterhead, Batavia, Iceberg, Cos	Precision	93		98
Butterhead, Batavia, Iceberg, Cos		95		98
Others Lettuce	Precision	93		
Others Lettuce		95		95
Melon	Precision	90		98
Parsley	Precision	87		
Sweet and hot pepper	Precision	90		97
Radicchio	Precision	88		
Radish	Precision	92	0.25 round sieve	
Scorzonera	Precision	80		
Spinach	Precision	85	0.75	
Squash	Precision	92		97
Tomato	Precision	92		98
Onion	Precision	90	2.00-2.75	
Watermelon normal	Precision	90		98
Watermelon seedless	Precision	85		98